

Record contract for shelving and racking specialist Filstorage as it enters 30th anniversary year

Design and fit-out specialist Filstorage has completed the biggest single job in its 30 years of trading.

The East Yorkshire business provided final design plans then supplied and fitted racking and shop shelving for a brand new £4.5 million builders' merchant depot in the North East. The £230,000 contract was for James Burrell in Billingham, Stockton-on-Tees, helping to deliver the biggest depot the company has opened in its 146-year history.

A four-acre site, it features trade counter and shop, office, warehouse, and yard, and takes the independent operator to 11 branches, stretching from Northumberland to South Yorkshire.

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Gary Winter, Filstorage's regional account manager, said that with such experience, the long-standing client was clear on how it wanted the new depot to look and function.

The merchant provided a tight brief, with just final design plans needed to be produced and approved before work began for the firm, which operates with a 29-strong team from Spaldington, near Howden.



Gary Winter, Filstorage's regional account manager for the North East.

Gary said: "We met with the guys from James Burrell to discuss their concept and how we could deliver on it with our systems and our products. That got us to the final design pretty quickly and enabled us to get on site.

"For us, this is the single biggest contract we've delivered, and that is due to the size of the site and the amount of racking required. We supplied vertical racking, pallet racking, and cantilever racking across the warehouse and yard, and fitted out the trade counter and shop.

"It's a fantastic and ambitious project to have been involved in and it is already proving to be a huge asset to the construction sector in the region."

The business specialises in heavyside, building and civils materials, as well as timber, roofing, dry lining and insulation.

Tony Hall, head of operations at James Burrell, said the build could not have gone better. “Filstorage has been our storage partner for 20 years or so and we always bring them in early on our projects,” he said. “With this being our biggest project to date, they played an integral part in ensuring it was delivered on time.

“The plan and timelines they came up with worked very well for us and they delivered on their promises. The project went extremely well.”

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